



The For Sale By Owner *People*

Provided To You By:  
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## PURCHASE OFFER - Page 1 of 2

### Worksheet for Negotiation

Seller's Name: \_\_\_\_\_

Seller's Address: \_\_\_\_\_

Seller's Telephone #: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Buyer's Name: \_\_\_\_\_

Buyer's Address: \_\_\_\_\_

Buyer's Telephone #: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Property Address: \_\_\_\_\_

Property City, State, Zip: \_\_\_\_\_

Purchase Price: \_\_\_\_\_

A. Earnest Money: \_\_\_\_\_

B. Who is Holding Deposit: \_\_\_\_\_

How Long does the Seller Have to Consider this Offer? \_\_\_\_\_

Financing Considerations:

Prequalification Letter Due (date) \_\_\_\_\_

Any Seller Financing: \_\_\_\_\_

Proposed Closing Date: \_\_\_\_\_

Rent/Day if Sellers Occupy Home after the Closing: \_\_\_\_\_

Who Pays for Points, Inspections, Repairs? \_\_\_\_\_

Personal Property Included in Sale: \_\_\_\_\_

Additional Contingencies (i.e., financing, inspections, etc):

\_\_\_\_\_

\_\_\_\_\_

THIS DOCUMENT IS SOLELY FOR THE CONVENIENCE OF THE PARTIES.  
THIS IS NOT A BINDING AGREEMENT.

## **PURCHASE OFFER - Page 2 of 2**

### **Offer Assessment Criteria For Sale of Property**

**We would like to thank you all for your sincere interest in our home. We will be reviewing all offers and measure them against the below criteria consisting of 10 items. We will accept the offer that bests meets our criteria.**

- 1. Buyer agrees to use TITLE/SETTLEMENT COMPANY and Legal Services chosen by Seller - which is what we (the sellers) are most comfortable with. YES NO**
  
- 2. Buyer Is PRE-QUALIFIED By Bank Or Mortgage Company - YES NO N/A**
  
- 3. Buyer Is PRE-APPROVED By Bank Or Mortgage Company - YES NO N/A**
  
- 4. Buyer Is Using REALTOR To Assist In Sale of Property - YES NO N/A**
  
- 5. Buyer AGREES TO PAY COMMISSION TO THEIR REALTOR - YES NO N/A**
  
- 6. Buyer is asking Seller TO PAY PART OF COMMISSION? - YES NO N/A**  
**If So, What Percentage? \_\_\_\_\_%**
  
- 7. Buyer Purchase of Property Is CONTINGENT ON SALE Of Buyers Current Residence - YES NO N/A**
  
- 8. Buyer MOVE-IN DATE Accommodates SELLER MOVE-OUT DATE - YES NO N/A**
  
- 9. Buyer Agrees To Purchase In "AS IS" CONDITION - YES NO N/A**
  
- 10. Are There Any CONTINGENCIES (INSPECTION, FINANCING, HOME SALE, ETC.)? YES NO N/A**